



Before You Judge It... Understand What You're Actually Looking At

You may think this is:

Too different.

Too early.

Too systemised.

Too much for your audience.

But here's the truth:

What you're considering isn't just a keynote.

It's a live transmission from a deployable execution ecosystem—

already coded, copyrighted, and ready to activate your audience at scale.

Proprietary leadership frameworks (amongst others)
Copyright-protected IP
Licensing-ready transformation system

Fully trademarked ecosystem built across 8 books

This isn't motivation.

It's system-based activation—already live in strategic installations. Ask if you want your audience to leave with more than applause.



A Word of Caution

Most speakers inspire.

I install.

I didn't write a book, I documented a system, I built an execution operating system.

My Books transmit a very clear signal.
The Frameworks install it.
Diagnostics guide

Diagnostics guide.

Rituals embed.

Al amplifies.

Al doesn't copy me. It mirrors me,.

It scales the signal that used to depend on me.

(and it's all inside my technology platform)

This isn't founder-led.

It's founder-coded.

And it's ready to install for your audience —at scale.

Fraser J. Hay

Founder | itstacksup.com



transmit from the inside out, then the top down.



Fraser J Hay, 2025









Multi Award Winning Entrepreneur

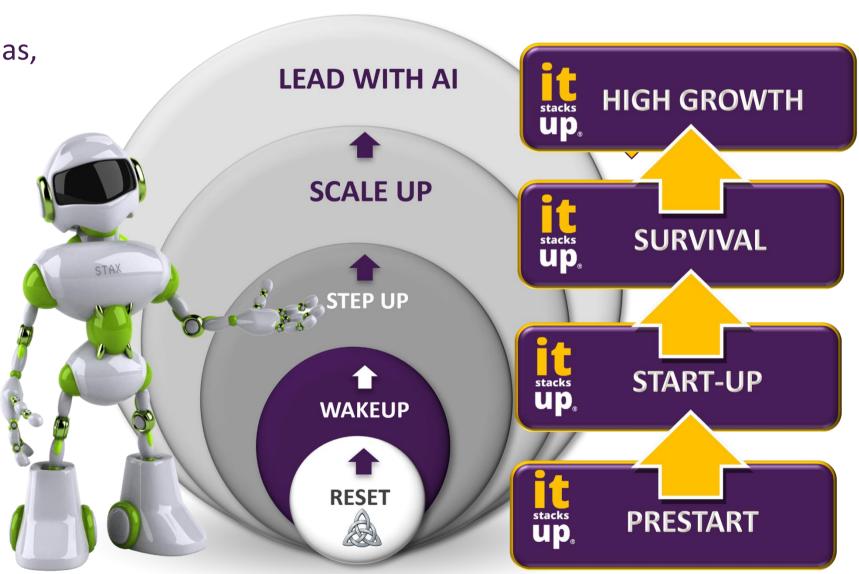
Fraser, a TEDx keynote speaker has presented on 4 continents to help address personal, professional and commercial challenges in their life, career or business.

Redefining the Entrepreneurial Journey One distortion at a time - The hard, but true facts:

The Entrepreneurial Journey 3.0 (ISU OS™) reframes the path from Pre-Start to High Growth. Most founders don't fail because of their ideas, they fail because distortion, noise, and survival bias were never removed. ISU OS™ is the first installable entrepreneurial operating system: clarity, identity, signal, execution, and structure—triaged through confidence and capability.

From Pre-Start business plans to AI-embodied leadership at High Growth, we don't teach entrepreneurship. We install it—rhythm that scales, leadership that transmits, AI that locks clarity at speed.



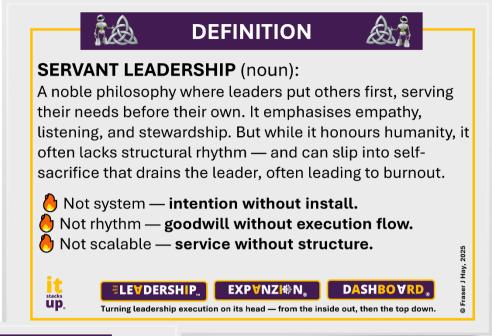


Creator of The First Human-Al Leadership Operating System For The Purpose Driven Economy

The Human–AI Leadership OS (ISU OS™) takes entrepreneurs through Service, System, and Mastery. We align purpose (PURCONOMY®), install clarity (TRILIGNMENT®, Fraserms®, Firmpoint™), and scale with execution engines (EXPANZION®, DASHBOARD®, ASK STAX®). Together, this is the first fully integrated Human–AI Operating System for each stage of the entrepreneurial journey.

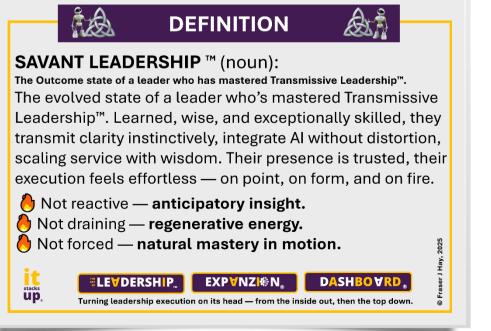
From purpose alignment to live KPI dashboards—we don't teach leadership. We install it. Service that sustains. Purpose that scales – from the inside out and the top down..











What makes Fraser & ISU 05^m Different?

Most leaders don't fail on ideas. They fail on execution. Only 56% of strategies succeed, and 60–90% never fully launch—not from intent, but from broken discipline (PMI, 2024; HBR, 2024). Al adds pressure: a \$638B market today, forecast to \$3.68T by 2034—yet 65% of pilots stall when bolted onto distortion (Precedence Research, 2025; McKinsey, 2024).

That's why the **ISU OS™** exists. EOS®, OKRs, Lean, ERP—they assume clarity and rhythm already exist. We don't assume. We install. FIRMPOINT™, TRILIGNMENT®, EXPANZION®, DASHBOARD®, ASK STAX®—a full Human—AI Entrepreneurial & Leadership OS spanning Pre-Start → High Growth.

From diagnostic resets to Al-native dashboards—we don't organise the noise. We install clarity, rhythm, and execution that scale.

| Framework | Core Focus | Strengths | Limits | ISU OS™ Advantage |
|--|---|---|--|---|
| EOS® | Structure for SMEs (meetings, Rocks, Scorecards) | Simple, accessible, creates discipline | Assumes leaders are already clear; installs structure not signal; doesn't address distortion or presence | Signal-first: resets clarity (FIRMPOINT™). Al-ready: DASHBOARD® integrates Al. Installed, not taught: rituals + diagnostics embed leadership. |
| Six Sigma / Lean | Process improvement, waste reduction | Excellent in ops, manufacturing, quality | Heavy, technical, inaccessible; ignores human distortion; reduces leaders to process managers | Energetic + operational: integrates human signal with process flow. Lightweight: APSO™ + IBTs anyone can use. EXPANZION® builds momentum beyond efficiency. |
| SAP (ERP) | Enterprise systems: finance, HR, supply chain | Data-driven, systemises enterprise functions | Complex, expensive, adoption fails without leadership clarity; doesn't shift behaviour | Clarity before tech: OS prepares leaders + culture so SAP/AI adoption doesn't fail. Scalable down: usable for SMEs + enterprises. Transmission-first, not tech stack. |
| OKRs / Agile | Goal-setting, sprints, adaptability | Great for alignment, iteration, scaling in tech | Creates velocity without clarity; metrics over identity; doesn't prevent burnout | Identity before goals: WAI SHOWER® ensures clarity before metrics. EXPANZION® installs sustainable cadence. Signal-led execution: presence felt + trusted. |
| ISU OS [™] © Fraser J Hay, 2025 | Installs clarity, identity, signal, rhythm, structure, and Alnative execution — integrated across every stage of the entrepreneurial journey (Pre-Start → High Growth). | Turns chaos into cadence → installs clarity, identity, and execution that scale. Energetic + operational. Installed, not taught. Category-defining IP + AI-native SaaS. | Only limit: requires market education; new category so awareness still building | Category-defining OS: clarity before code, rhythm before results, AI without chaos. Turns distortion into signal, embeds execution that scales from Pre-Start → High Growth, ending in the Human–AI Leadership OS. Installed, not taught. Licensable. |



Create a Fun, Unforgettable Fact-Filled Experience

online, offline or on the stage.

Service – System – Mastery

Provide service that sustains. Build purpose that scales.

Meaningful Work_

Do your audience feel fulfilled — or are they just filling hours?

Leading with AI & Technology

Are you leading AI with clarity — or is it leading you with distortion?

MarTech Simplified

Is your marketing system seamless — or are you drowning in platforms and noise?

Start Selling

Are your ideas stuck in planning — or converting into consistent revenue?

Business Model

Does your model scale with resilience

— or crack under market pressure?

Customer Journey

Do customers feel seen at every step

— or lost after first contact?

Marketing Strategy

Is your strategy driving real ROI

— or just feeding campaigns without impact?

Lead Generation

Are you creating qualified demand — or chasing cold leads that go nowhere?





The Line Human-Al Leadership OS & Ecosystem

Turning leadership execution on its head from the inside out, then the top down

Dashboard® Leadership Execution System ™

Is your execution disciplined and precise

— or stuck in chaos and firefighting?

Expanzion® Human AI Execution OS

Are your teams moving in rhythm — or hesitating while momentum leaks away?

The art of leadership in the Al era™

Is your leadership signal clean and trusted

— or distorted by hidden bias and noise?

The Waishower® Method

LEVDERSHIP

Are you leading from clarity and presence — or reacting on autopilot to disruption?



ISU OS'

Evolve or Get Fired

Are you reinventing your career identity — or clinging to models already obsolete?change.

Reinventing The Job Wheel®

Is your work aligned with purpose — or trapped in structures that automation will crush?

The Jobless Revolution

Are you building a purpose-fueled, self-sustaining career — or relying on job security that no longer exists?

Purconomy ®

THE JOBLESS REVOLUTION

Is your income aligned with values and sustainability — or leaking energy into hustle and burnout?



Author of over 20+ Books on amazon.com^{*}



Life

Fraser believes life has a canny knack of getting your attention, when you're not paying attention.

Let Fraser remind your audience that they're not just a human being, but a human becoming whatever they choose to be, do or have.

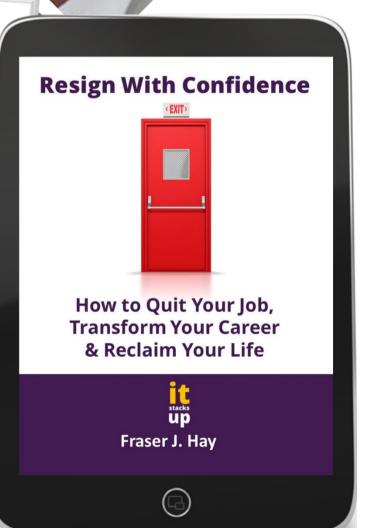






Career

Reinventing The Job Wheel For The Al Revolution Embrace AI or Watch Rethink, Reskill and Future-proof Your Career Fraser J. Hay



Let Fraser introduce your audience to the 7 Barriers preventing success in your career (the 7 causes of highly Ineffective people) & the Skillutions® you need to get the job that you need or the career that you want.



Your Career Die

Fraser J. Hay

Business

Over the last 30 years, Fraser has identified, documented and addressed over 3000+ different challenges and solutions for each stage of the entrepreneurial journey.

Let Fraser take wyour audience through a powerful, practical and proven process to generate confidence, progress & results for them, their stakeholders, shareholders & investors.



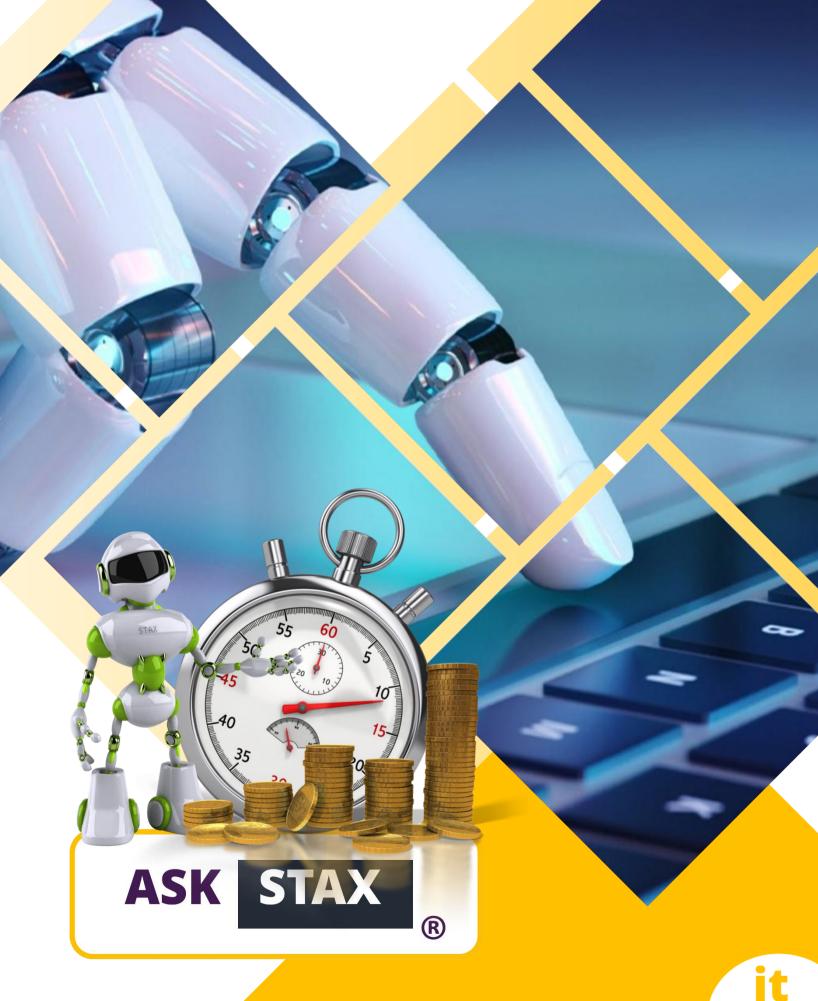


Artificial Intelligence (AI)

Save time, money & stress by automating the jobs you hate, don't have time for And Simply don't want to do.

As the visionary behind itstacksup.com and the **ASK STAX** ® Prompt Engineering Framework, Fraser has crafted an unparalleled methodology that turbocharges efficiency, productivity & effectiveness.

This innovative approach transforms individuals, teams, and organizations at every stage of their entrepreneurial journey, empowering them to boldly embrace, create, and live their ultimate vision.



Life, Career, Business or Al? (You Choose.)

Fraser doesn't deliver canned keynotes.

He tunes the signal to your audience's journey

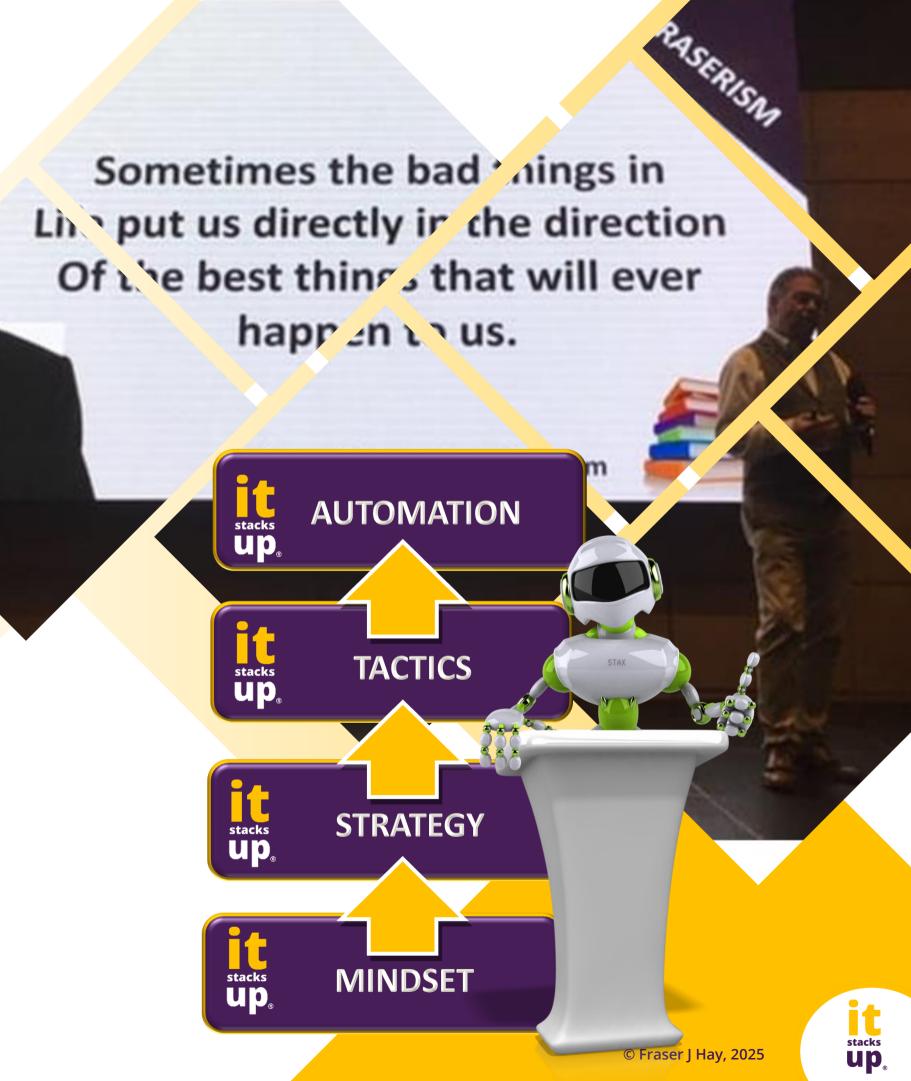
—whether they're facing a personal reinvention,
career transition, or business execution challenge.

Because of his lived experience and full-spectrum frameworks,

Fraser can transmit the right message—at the right frequency —for maximum resonance, relevance, and transformation.

This isn't a story about him. It's a system calibrated for them.

It's your audience. You know them better than Fraser. **You decide.**











SURVIVAL

Let Fraser help your audience to generate backlinks, traffic, signups, registrations and downloads.

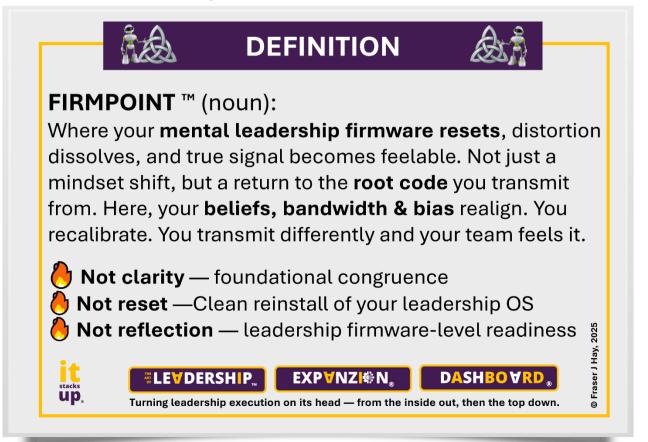
He'll help your audience to identify what's holding them back and preventing them from generating the exposure they want.





Recalibrating Leadership From The Inside Out, Then Top Down

Fraser created FIRMPOINT™, the world's first Human–Al leadership reset — built for leaders who refuse to scale noise or distortion. Designed to clear mental clutter and restore a clean leadership signal, it helps executives, founders, and teams align head, heart, and gut before acting — so every decision amplifies clarity, momentum, and trust instead of chaos.





Are You Running Your Business or Is it Running You into The Ground?

| The Struggle | Are You Stuck Here? | The Fix: Where You Must Be | The Future: Where Leaders Operate |
|------------------------|--|--|--|
| Decision-Making | You're making decisions in the dark, reacting instead of leading. | Manual but structured, data- informed decisions | Al-powered insights & instant decisions |
| Financial Management | Money leaks everywhere, but you don't see it until it's too late. | Basic tracking & reporting, improved visibility | Real-time tracking, AI-driven forecasting |
| Operations & Workflow | Your team is drowning in manual tasks, slowing everything down. | Defined workflows, manual execution | Automated workflows, self- optimising systems |
| Sales & Marketing | Leads slip through the cracks, and your competition scoops them up. | Improved lead tracking & campaign clarity | Al-driven campaigns, automated lead nurturing |
| Business Intelligence | You're operating on outdated reports, always playing catch-up. | Reports generated manually, slower insights | Real-time data, predictive analytics |
| Team & Task Management | Missed deadlines, forgotten tasks, and an overwhelmed team. | Assigned tasks, but tracking is semi- manual | Full automation of task assignment & tracking |
| Customer Engagement | You're chasing customers instead of keeping them engaged. | More personalised but time- intensive | Automated responses, Al-powered engagement |
| Automation Level | Everything is manual, repetitive, and draining your time. | Minimal automation, focusing on control | High automation, reducing manual workload |
| Scalability | Growth feels like a constant uphill battle, requiring more effort than reward. | Stable but growth is effort-intensive | Scalable with minimal additional effort |



If decision paralysis, wasted time, lost leads, and scaling struggles are draining your energy and profits, you're stuck in survival mode.

- That's not leadership.
- That's chaos.

The fix is here. Ready to break free, take control, and scale smarter?





The Al-Driven Framework That Transforms Chaos into Clarity



| Stage | Pillar | Description | |
|-------|--------------------------------------|---|--|
| D | Discipline & Leadership | Ensures structure, consistency, and direction in decision-making, reinforcing leadership principles. | |
| А | Accountability & Execution | Aligns with management style, ensuring teams and systems are responsible, results-focused, and driven by clear objectives. | |
| S | Systems, AI & Automation | The backbone of efficiency and scalability, integrating AI, automation, and intelligent processes to streamline operations. | |
| Н | Human Support & On-Demand Assistance | People remain at the core—this covers staff management, Al-augmented support, and leadership development. | |
| В | Brand Identity & Shared Values | Maintains cultural and strategic alignment, ensuring businesses operate with strong branding, purpose, and shared values. | |
| 0 | Operational Execution & Meta-Skills | Optimises daily tasks, workflows, and high-performance capabilities, ensuring seamless execution and adaptation. | |
| A | Adaptive Strategy & Action Planning | Transforms long-term vision into an actionable plan, providing strategic direction, agility, and decision-making clarity. | |
| R | Resource Optimisation & Management | Covers human, financial, technical, legal, and data assets, ensuring maximised efficiency, reduced waste, and smart allocation. | |
| D | Data-Driven Decisions & Insights | Turns raw data into actionable intelligence, empowering businesses to make smarter, predictive, and high-impact choices. | |

This isn't a luxury—it's a necessity. Without structure, businesses bleed time, money, and opportunities. Leaders stuck in manual chaos fall behind, while those leveraging automatio n, Al, and data-driven execution thrive.

Achieve real-time control, precision, and unstoppable momentum.



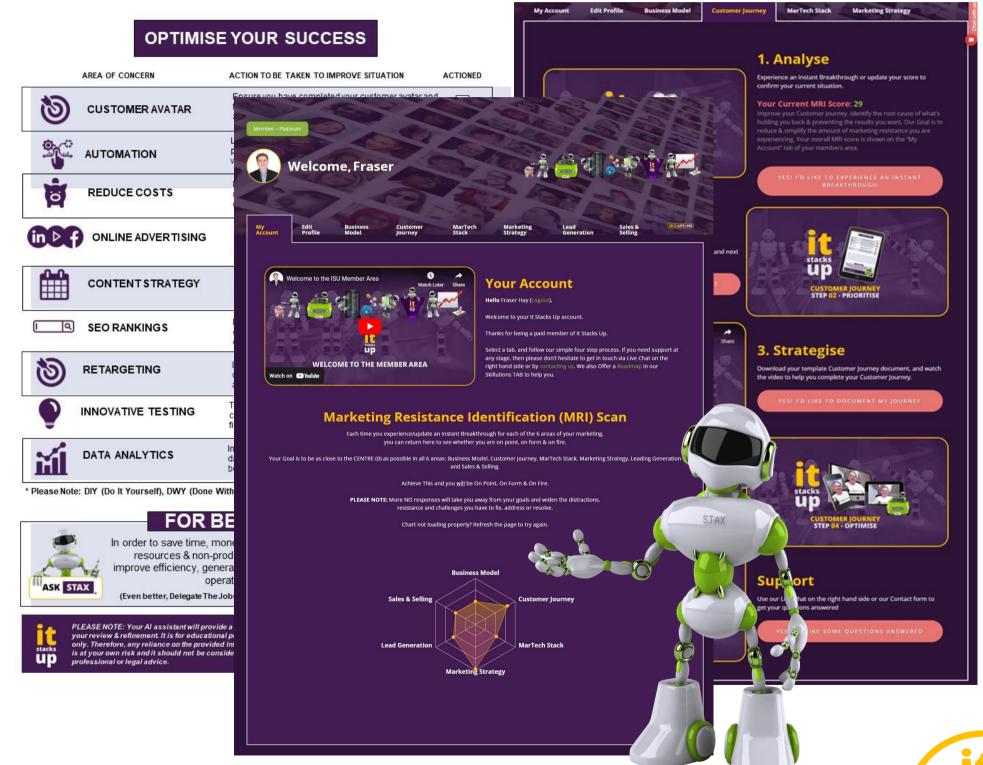


From Event Inspiration Into Daily Action – Your 24/7 Leadership Companiion

Most events don't fail from lack of inspiration. They fail because scattered notes, fleeting insights, and the chaos of daily firefighting bury the breakthroughs. Leaders leave with good intent but drown in the same disconnected tools, blind spots, and bottlenecks that bleed time, money, and energy. Al adoption only adds pressure—without alignment, it multiplies chaos, not clarity.

That's why our technology platform exists. It doesn't patch the gap between events and execution, it replaces it. A single installable system that captures insights, reinforces rhythms, and integrates funnels, dashboards, Al analytics, and automation—built to keep momentum alive in real time.

From inspiration to integration—we don't just digitise effort. We install visibility, precision, and execution that compound to save time, money & stress long after the event ends.



© Fraser J Hay, 2025

Featured in Multiple Media Outlets

...online, offline, TV, Radio & The Press.





CXMTODAY







Big Companies already trust his thinking

Fraser has written and published 10 books in his intr@preneur® series for employees in large corporate organisations wanting to acquire, develop and master entrepreneurial meta skills in his books and Virtual classrooms.









BASF

SAP

A⊕K

RWE















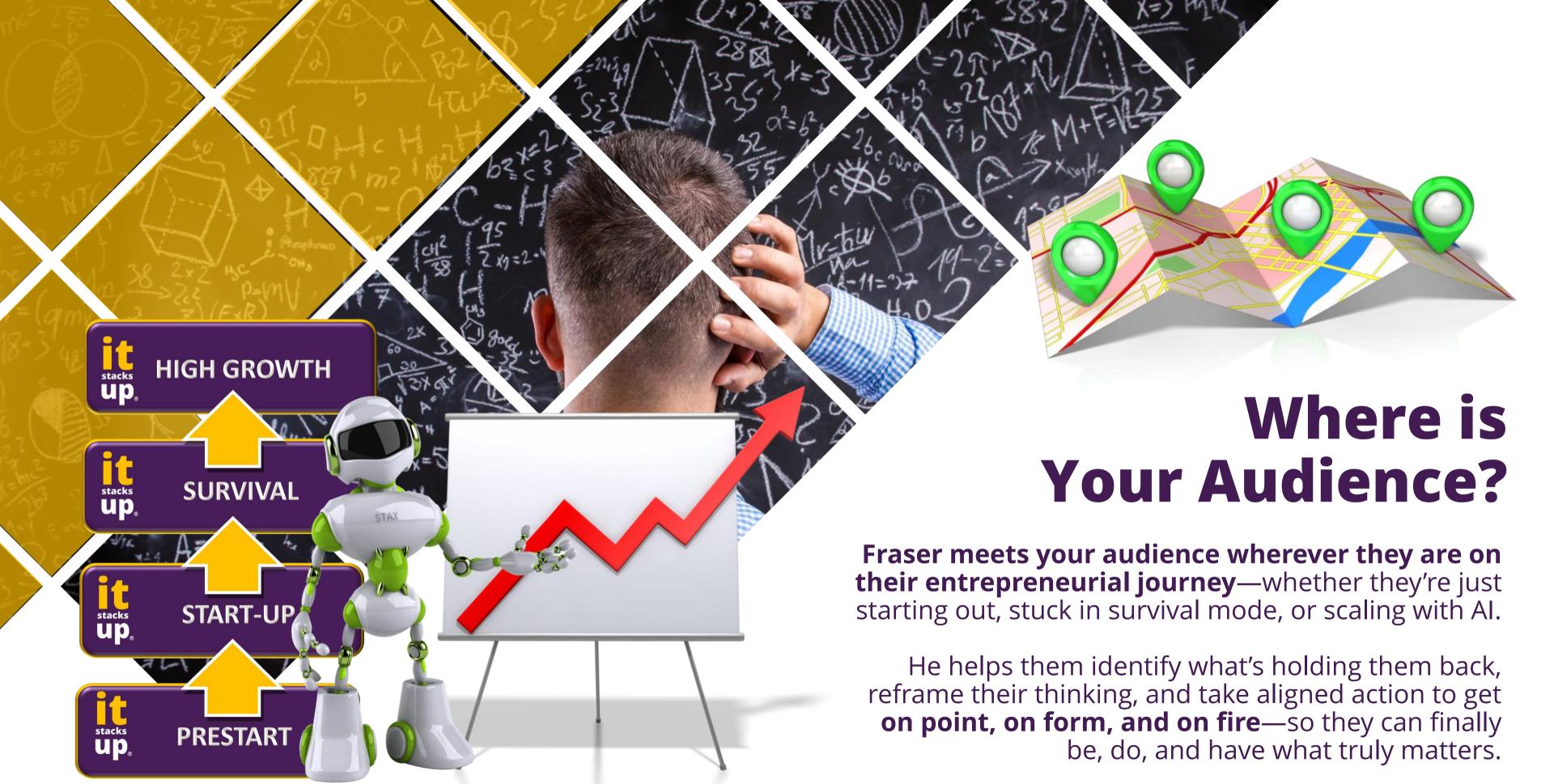












Ideal Audience

From 8 – 80+



Pupils & Students



Pre-Start & Start-Up Entrepreneurs



Business owners



Management Teams & Board Members



Investors & Stakeholders



Staff, Clients, Teams & Channel Partners



Topics & Audience Participation

(Alternate Keynotes Can Be Created, Personalised & Bespoke to Order)





Specific Keynotes

Get Your Audience On Point, On Form & On Fire

| 1 | Evolve or Get Fired | A no-holds-barred keynote that will shake you out of complacency, showing you how to harness AI to supercharge your career rather than become obsolete in fear of job displacement & dissatisfaction. |
|---|------------------------------------|--|
| 2 | Reinventing the Job wheel | How to be satisfied, fulfilled & get paid what you're really worth doing what you love what you do |
| 3 | Things Have Chainged | is your ultimate guide to unleashing the power of Martech, transforming your marketing strategy into a sleek, automated machine that works while you sleep. |
| 4 | Your BIG Idea | Get help to document your idea and share your model, vision & strategy to stakeholders, shareholders & investors |
| 5 | From Chaos to Clarity | Al isn't just a productivity tool. It's a mirror. It reflects your clarity or amplifies your distortion .If your signal is scrambled, Al scales the chaos. If your signal is clean, Al locks clarity at speed. |
| 6 | How to Lead From The Inside Out | How to get on point, on form & on fireand lead from the inside out, then the top down. |



Forms & Types of Engagement

Presentations, Notes & Handouts Can Be Provided For All



Keynotes / Q & AS



Break Out Sessions& Master Classes



Half Day & Whole Day Workshops



Immersion & Residential Experiences



"He is superbly direct, totally uncompromising in his approach and has a great sense of humour. Be prepared to face your demons and deal with your stuff when it comes up."



"Fraser is very down to earth and doesn't try to overwhelm you with theories. Day to day marketing issues are tackled and solutions are provided butYou have to take action yourself ..."



"The content is sound, professional and the evidence speaks for itself, it just leaves you wanting more."













Why Book Fraser?

What Makes Him the Speaker You'll Want—and Your Audience Will Remember

- •Transforms adversity into clarity, and chaos into action having been shot, lost an eye & recovered from Sepsis.
- •Pragmatic, passionate, and radically practical—Fraser doesn't just inspire, he installs
- •Built, grown, and exited multiple businesses over 30+ years
- •Author of 20+ books on entrepreneurship, AI, and execution
- •TEDx speaker and multi-award-winning entrepreneur
- Delivered keynotes and workshops across 4 continents
- •Created 900+ "Fraserisms™" and tools to help leaders get on point, on form, and on fire
- •Known for his humour, humility, and high-impact storytelling
- •Offers powerful exercises, signal-based prompts, and frameworks that stick
- •Father of 5, including 4 daughters he helped put through university while working from home
- Loved by both front-line professionals and executive teams alike
- •Will leave your audience clearer, lighter, bolder—and talking about it for weeks
- •And yes... he's a certified h@ppeneur® (with the T-shirt to prove it)

"Most speakers inform. Fraser both installs & transforms. He doesn't just give your audience clarity—he **transmits** it. Through story, signal, and system."



Video Showreels

View Examples of Keynotes, Workshops & Feedback















Manage Your Expectation

What You Can Expect From Fraser

Discovery with Purpose. You'll get real, practical insight into whether Fraser's expertise fits your audience, culture, or challenge. This isn't a pitch—it's a signal-check.

2

Strategic Alignment. We define clear roles, KPIs, responsibilities, priorities, & budget. You choose the format. We co-create the content. Fraser builds the delivery plan.

3

Seamless Execution. Resources are aligned. The plan is delivered—on time, on budget, and in full resonance with your audience.



Reflection + Next Steps. We review outcomes, measure traction, and explore what's next—whether that's one keynote or a multi-stage transformation.

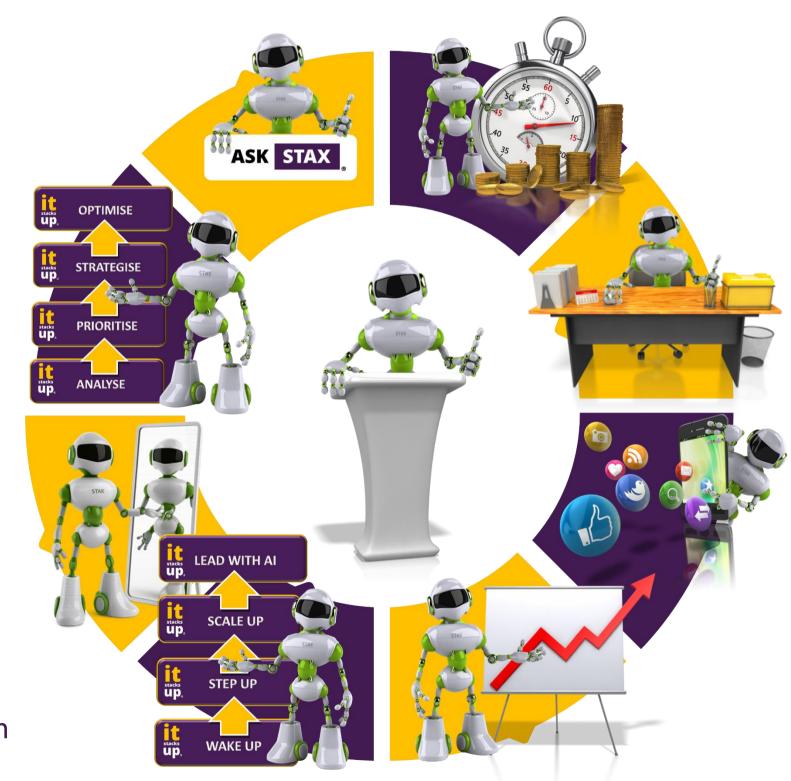


Questions to Ask Yourself

Before Getting in Touch

- What type of engagement is required?
- What type of Content is required?
- What is the theme & title of the event?
- When is the event and where will it be?
- What is the audience size & demographics
- What would you like Fraser to achieve?
- Will the event be filmed/recorded?
- Do you want to deliver the content online?
- Do you have a list of other speakers & topics
- Do delegates/participants require handouts?

Fraser J Hay's keynote isn't a speech—it's an operating system upgrade.
You don't walk away inspired. You walk away installed. With 20+ books, an
IP-protected framework & a clarity-first style, Fraser transmits what most leaders can't yet articulate—how to lead from the inside out in an Al-driven world.





Book Him For Your Next Event



Get on point, on form, on fire With Al & move from chaos to clarity – fast. Schedule a free strategy call.

Online & Offline Options Available.

Transform, not just inform your audience.

For a FREE Chat, Visit www.itstacksup.com

